

# Area Market Profile Report

<b>Report Name</b>	<b>: Sample Area Market Profile</b>
<b>Report Comments</b>	<b>: Sample Comments</b>

<b>****SEARCH CRITERIA****</b>	
Time Period:	Latest Month (Oct 1998)
Area Type:	CA San Diego
Product Type:	All
Loan Type:	All
Loan Category:	Originations
Rate Type:	All
Transaction Type:	All Loans
Loan Amount Range:	All
Sales Price Range:	All
LTV Range:	All

**Ranked By Total Loan \$**

Rank	Zip	Total \$	Total #	Average \$	Market Percent	Market Position
1	92009 - Carlsbad	\$ 111,118,524	717	\$ 154,977	3.58%	96.42%
2	92128 - San Diego	\$ 109,289,381	501	\$ 218,142	3.52%	92.91%
3	92037 - La Jolla	\$ 108,467,442	311	\$ 348,770	3.49%	89.41%
4	92024 - Encinitas	\$ 105,783,152	511	\$ 207,012	3.40%	86.01%
5	92064 - Poway	\$ 103,291,660	472	\$ 218,838	3.32%	82.69%
6	92130 - San Diego	\$ 98,920,872	434	\$ 227,928	3.18%	79.50%
7	92129 - San Diego	\$ 86,226,693	582	\$ 148,156	2.78%	76.73%
8	92131 - San Diego	\$ 79,741,812	460	\$ 173,352	2.57%	74.16%
9	92067 - Rancho Santa Fe	\$ 73,445,350	109	\$ 673,811	2.36%	71.80%
10	92008 - Carlsbad	\$ 70,261,916	322	\$ 218,205	2.26%	69.53%
11	92122 - San Diego	\$ 62,720,072	225	\$ 278,756	2.02%	67.51%
12	92126 - San Diego	\$ 61,882,908	491	\$ 126,034	1.99%	65.52%
13	92057 - Oceanside	\$ 61,103,871	337	\$ 181,317	1.97%	63.56%
14	91910 - Chula Vista	\$ 59,356,042	408	\$ 145,480	1.91%	61.65%
15	92117 - San Diego	\$ 59,084,161	360	\$ 164,123	1.90%	59.74%
16	92056 - Oceanside	\$ 58,275,931	452	\$ 128,929	1.88%	57.87%
17	92069 - San Marcos	\$ 56,597,530	396	\$ 142,923	1.82%	56.05%
18	92083 - Vista	\$ 53,857,882	334	\$ 161,251	1.73%	54.31%
19	92109 - San Diego	\$ 51,815,002	243	\$ 213,230	1.67%	52.65%
20	92019 - El Cajon	\$ 47,894,837	334	\$ 143,398	1.54%	51.10%
21	92054 - Oceanside	\$ 45,135,514	323	\$ 139,738	1.45%	49.65%
22	92106 - San Diego	\$ 42,387,354	161	\$ 263,275	1.36%	48.29%
23	92014 - Del Mar	\$ 40,825,227	132	\$ 309,282	1.31%	46.97%
24	92028 - Fallbrook	\$ 39,280,083	245	\$ 160,327	1.26%	45.71%
25	92065 - Ramona	\$ 39,226,037	324	\$ 121,068	1.26%	44.45%
<b>*****MARKET TOTALS*****</b>		\$ 3,106,856,612	17,711	\$ 175,420	100.00 %	

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**Ranked By Total Loan \$**

Rank	Zip	Total \$	Total #	Average \$	Market Percent	Market Position
	Other Zips	\$ 1,380,867,359	8,527	\$ 161,941	44.45%	

<b>*****MARKET TOTALS*****</b>		\$ 3,106,856,612	17,711	\$ 175,420	100.00 %	
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